



Case Study

Contract

Contract number: M67400-16-P-0160
Contract Amount: \$ 1,689,423.00
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Requirement

The US Marine Corps in Japan had a requirement for 810 sets of bedroom furniture which included 16 different items. The Deadline for completion of installation of all furniture was Dec 2016.

Challenges

- Time was the main challenge of this project because all the items must have been placed and installed in all 810 rooms and all trashed removed and disposed by Dec and we only had 5 months to complete this project.
- Installation was supposed to be done inside a US Marine Corp Base with access regulations which limit the number of labors that can be mobilized to speed up the work.
- Contract had detailed specification for the material to be used and we had to meet all of these specification.
- Furniture needed electrical outlets mounted on wood so there was a safety concern involved that we had to take care of.

Result

Green Dream International immediately started the project after award and completed the project on time with customer full satisfaction. GDI took following major measures to achieve this goal:

- GDI assigned a project manager who was working full time on this project.
- GDI established a good and close relation with the most qualified manufacturers of furniture in the region.
- GDI formed a competent team to conduct every aspect of execution of the project including Production, Shipment and Packing, Quality Control, Installation, and Customs related issues.
- GDI started the project with a thorough and detailed schedule and controlled the project by means of this schedule. GDI management did not accept any delay in this schedule and worked hard to keep the project on track.

Key Factors Contributing to the Success

• *Red lines*

1-Time and Schedule was a red line and no delay was acceptable.

2-Compliance with the contract was the second red line and all the activities were coordinated with the client.

• *Quality Products*

Our inspectors were assigned to check every piece of furniture and do not go by random checking. This diligent control guaranteed our compliance and client's satisfaction.

• *Management*

GDI team stayed on alert for every issue or problem that we were facing during daily activities. They closely watched and monitored the execution of the original plan and schedule..