



Case Study

Contract

Contract number: H92239-17-D-0003
Contract Amount: \$364,063.88
Contract award date: March 02 2017
Contracting officer: SSG Jon Long
P: 910-432-8697
jonathan.long@socom.mil

Requirement

HQ US Army special operations Command, in Fort Bragg NC required supply of assorted paper targets for the first Special Warfare Training Group (SWTG). Steel targets were constructed of abrasive resistant AR 500 Steel. The "AR 500" is a steel mill designation that is equal to a Brinell hardness scale of ~500. All steel targets will be a minimum 3/8 inch thick. The AR 500 steel is tempered through hardened wear resistant grades of abrasion resistant steel plate and used for severe impact. This is the industry standard for metal targets. This contract was a firm fixed price, multiple year, indefinite delivery indefinite quantity (IDIQ) contract. The Ordering periods were from March 2017 through March 2022. The project location was : HHD, D CO, 2nd BN, 1st. SWTG (A) Bldg. O-3550 Mccriddle Rd. Fort Bragg NC 28310

Challenges

- The client had openly made it clear in the contract that the quality of the Steel Target is an important issue and would terminate the contract in the case of Incompetency.
- Legal Compliance: The Contractor shall comply with all Federal, State, and Local Laws, codes and regulations applicable to his performance under this contract, and shall be solely responsible for all costs associated with said compliance

Result

From the very first order, Green Dream was committed to meet the entire requirement. Therefore, it took every measure to achieve the goal. Some of these measures included:

GDI assigned an experienced project manager to monitor on-time delivery closely and seek resolution immediately.

GDI team were persistent to go by the requirement and paid every price to deliver the quality specified in the plan.

GDI kept a systematic and close communication with SSG Jon Long in order to meet all requirement as stated in the contract

Key Factors Contributing to the Success

• *Persistency*

Persistency is one of the main characteristics of GDI staff. They don't get tired and keep working till they reach the result.

• *Quality Control*

Green dream was committed to supply the required specification at all costs. So it took every measure to search and find the best material available in the area and finally did achieve the goal.

• *Management*

The key element of success in this project was close and momentary control over all aspects including time, quality , probabilities, possible delays and ... We did not fear to face the problems. Instead we had the determination to solve them.